

## THE PROJECT

A design that enhances the product - and brand

Costa Coffee, a leading international coffee house chain, announced collaboration with Pininfarina on the CEM-200 Marlow Self-Serve Espresso Bar at the National Retail Federation "Big Sow 2013" in New York.

immersive 5-sense user experience. Marlow represents a quantum

With over 250 fresh coffee and milk drink options and a fully

COMPANY SERVICES FINANCIAL NEWS MUSEUM STORE





CEM-200 MARLOW-SERIES

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## Impeccable style, exceptional ease of use

Pininfarina wrote a story around the concession able to replicate the atmosphere of the Costa stores, creating a sense of familiarity in the consumer. The design concept is characterized by sinuous lines conveying an elegant look reminiscent of the automotive world. The curving traits suggest the cut of the coffee beans and the S of the Costa logo - creating therefore a trait-d'union with the world of coffee and the one of Costa. The colours used – black for coffee and red for Costa – make the message even stronger and more consistent. Great attention was paid to the usability of the machine to guarantee a simple and intuitive selection process, an efficient and quick experience able to make the consume feel comfortable. The service shelf, shaped as a dashboard, is spacious and inviting. All of the consumable elements, such as cups, sugar and stirrers, are very easy to reach in order to make the customer experience quick and simple. Beyond the excellence in design, the project is also highly technologically advanced thanks to the team work of Atomhawk, Bsquare, Costa, eMixPro, Givaudan, Global Capital Advisors, Intel, Perspectives, Thermoplan, Verwo-Aquacut.



#### CEM-200 MARLOW-SERIES

# THEPROTAGONIST

### A network of partners

"Being part of such an excellent network of partners is a source of pride for Pininfarina. Advanced technology, iconic design, easiness of use are elements marking the project. The result is a product expressing the true spirit of Pininfarina's style"

Paolo Pininfarina, Chairman of the Pininfarina Group

"Pininfarina has given Marlow not only a timeless design, but also a soul. It has been a highlight to work with such an exceptional team" Eric Achtmann, Program Director & Architect

"We are proud to be working with Pininfarina - with Marlow, the rules of vending have changed forever" Jim Slater, Managing Director, Costa Enterprises

Partners: Atomhawk, Bsquare, Costa, eMixPro, Givaudan, Global Capital Advisors, Intel, Perspectives, Thermoplan, Verwo-Aquacut



WATCH VIDEO ON PININFARINA CHANNEL

CEM-200 MARLOW-SERIES WHE RE

FIND DESIGN STORIES AROUND THE WORLD



ITALY

Pininfarina Extra Cambiano (Turin)

### UNITED KINGDOM

Whitbread Group Plc Whitbread Court, Houghton Hall Office Park Porz Avenue, Dunstable Beds LU5 5XE

CEM-200 MARLOW-SERIES WHEN

VISIT THE MUSEUM VIRTUAL TOUR



2013 CEM-200 MARLOW ADVANCED 5-SENSE SELF-SERVE ESPRESSO BAR

AT THE SAME TIME...



#### CEM-200 MARLOW-SERIES CONTA

#### CONTACT

PININFARINA INDUSTRIAL DESIGN MAIL CONTACT



#### COMPANY History . Values and Mission

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